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Attorney or Party Name, Address, Telephone & FAX Nos., State Bar No. & Email Address	FOR COURT USE ONLY
Lynda T. Bui, Trustee	
3550 Vine Street, Suite 210	
Riverside CA 92507	
Telephone: (949) 340-3400 Facsimile: (949) 340-3000	
Email: Trustee.Bui@shbllp.com	
Zinam Tractoriza (Gorionipicom	
Chapter 7 Trustee	
▼ Individual appearing without attorney	
Attorney for:	
	ANKRUPTCY COURT
CENTRAL DISTRICT OF CALIFORNIA	A - RIVERSIDE DIVISION
In re:	CASE NO.: 6:15-bk-16493-SY
RAN TEA,	CHAPTER: 7
	NOTICE OF SALE OF ESTATE PROPERTY
	NOTICE OF CALL OF ESTATE TROPERTY
Debter(e)	
Debtor(s).	
Sale Date: Bids due by 12/14/2017 at 4:00 p.m.	Time:
Final Bid Round/Court Hrg 12/17/2015 at 9:30 a.m. Location: See Attached.	
Location. Gee Attached.	
Type of Sale: Public Private Last date t	o file objections: 12/03/2015
Description of property to be cold. Dool Property leasted	at 7074 Harna Ct. Danaha Cucamanga, CA 01720
Description of property to be sold: Real Property located	at 7071 Hame Ct., Rancho Cucamonga, CA 91739
Terms and conditions of sale: Sale pursuant to Bankrupto	cy Code § 363(b)(1); purchase price of \$840,000, subject to
the Bidding Procedures described in the attachment hereto.	SEE THE ATTACHMENT HERETO.
Proposed sale price: \$840,000.00	

This form is mandatory. It has been approved for use in the United States Bankruptcy Court for the Central District of California.

Overbid procedure (if any): Bids due by 12/4/2015 at 4:00 pm. to the attention of Lynda T. Bui, Trustee c/o
the law offices of Shulman Hodges & Bastian LLP located at 100 Center Drive, Suite 600, Irvine, CA 92618.
Final bidding round to be held at the Court hearing on 12/17/2015 at 9:30 a.m. See attached for more information.

If property is to be sold free and clear of liens or other interests, list date, time and location of hearing:

Not being sold free and clear of liens. Liens to be paid.
Court hearing to be held on 12/17/2015 at 9:30 a.m
U.S. Bankruptcy Court - Courtroom 302
3420 Twelfth Street
Riverside, CA 92501

Contact person for potential bidders (include name, address, telephone, fax and/or email address):

Lynda T. Bui, Chapter 7 Trustee
3550 Vine Street, Suite 210
Riverside, CA 92507
Telephone: (949) 340-3400
Facsimile: (949) 340-3000
Fax: (949) 340-3000
Email: Trustee.Bui@shbllp.com

Date: 11/24/2015

<u>In re Ran Tea</u> Case No. 6:15-bk-16493-SY

Attachment to Notice of Sale of Estate Property:

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I. INTRODUCTION

Lynda T. Bui, the Chapter 7 Trustee ("Trustee") for the bankruptcy estate ("Estate") of Ran Tea ("Debtor"), has filed a *Motion for Order: (1) Approving the Sale of Real Property of the Estate Pursuant to Bankruptcy Code § 363(b)(1), Subject to Overbids, Combined With Notice of Bidding Procedures and Request for Approval of the Bidding Procedures Utilized; (2) Approving Payment of Real Estate Commission and Other Costs; and (3) Granting Related Relief ("Sale Motion").*

An asset of the Estate is the real property located at 7071 Harne Ct., Rancho Cucamonga, CA 91739 ("Property"). The Property is a single family residence. The Property has been on the market for three months. While there were showings and interests, the latest and best an offer came from Armando and Priscilla Solario (collectively "Buyer") to purchase the Property for \$840,000, subject to overbids and Court approval. The offer is contingent on (i) the Buyer's successful close of escrow on real property located at 5663 Galasso, Fontana, CA ("Fontana Property"), and (ii) escrow on the sale of the Estate's Property closing on or before January 15, 2015. The Buyer has presented the Trustee with evidence that the sale of the Fontana Property is in position to close and based on the evidence the Trustee is confident that the Buyer will be able to close on the sale of the Estate's Property.

The Trustee is advised that Priscilla Solario is an attorney practicing in the Central District of California who has represented debtors in non-related bankruptcy cases the Trustee has administered. The Trustee has no relationship with the Buyer other than as buyer/seller and there was no self-dealing associated with this sale.

After acceptance of the Buyer's offer, the Trustee's Broker received an inquiry from a second interested buyer. The Notice of the Sale Motion and the Bidding Procedures (set forth below) will be provided to all interested buyers.

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taxes, (iii) all costs of sale including escrow fees and real estate commissions, (iv) reimbursement of expenses to the Trustee's Broker of \$2,572.18, and (iv) the Debtor's agreed homestead exemption of \$85,000,1 the net sale proceeds for the Estate are estimated to be approximately \$56,000. In the event the purchase price is increased by a successful overbid, the estimated nets proceeds will increase. The Court's Claims Register indicates there have been priority claims filed of

After payment of (i) liens impacting the Property, (ii) outstanding real property

approximately \$464.54 and general unsecured claims of approximately \$22,551.20. This amount may increase once the claims bar date passes on November 30, 2014 (deadline for government claims is December 23, 2015). Thus, if the sale is approved, unsecured creditors are expected to receive a distribution.

Based on the benefits to the Estate, the Trustee believes that good cause exists to grant the Sale Motion so the Trustee does not lose this favorable business opportunity.

RELEVANT FACTS II.

Case Commencement Α.

The Debtor commenced this bankruptcy case under Chapter 13 by filing a Voluntary Petition on June 26, 2015. The case was converted to a Chapter 7 on July 20, 2015.

Lynda T. Bui is the duly appointed, qualified and acting Chapter 7 trustee for the Debtor's Estate.

В. The Property

The principal asset of the Estate is the Property. The Property is legally described as stated in the Preliminary Title Report dated November 9, 2015, a true and correct copy of which is attached as Exhibit 1 to the Declaration of Lynda T. Bui

The Trustee has filed a Motion to Approve Compromise Under Rule 9019 Between the Bankruptcy Estate and Debtor, which is scheduled to be hearing concurrent with the Sale Motion. Under the proposed settlement, the Debtor has agreed to reduce her homestead exemption to \$85,000.

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LYNDA T. BUI, CHAPTER 7 TRUSTEE

3550 Vine Street Suite 210 Riverside CA 92507

annexed to the Sale Motion ("Bui Declaration"). The Preliminary Title Report indicates that title vesting for the Property is in Debtor's name, a married woman as her sole and separate property.

The Property is a single family residence. On her Schedules A and D, the Debtor listed the value of the Property at \$898,672 and listed liens totaling \$621,443. On her Amended Schedule C, the Debtor claimed an exemption in the Property of \$100,000 pursuant to C.C.P.§704.730. Attached as **Exhibit 2** to the Bui Declaration annexed to the Sale Motion are true and correct copies of the Debtor's Schedules A and C as amended and his Schedule D.

Concurrent with the filing of the Sale Motion, the Trustee has filed her *Motion to* Approve Compromise Under Rule 9019 Between the Bankruptcy Estate and Debtor ("Compromise Motion"). Under the Compromise Motion, the Trustee seeks approval of a Settlement Agreement with the Debtor that provides for, among other things, the Debtor's claim of exemption in the Property to be reduced from \$100,000 to \$85,000 for the Property and a credit of \$15,000 for non-exempt equity in the vehicles. The hearing on the Compromise Motion is scheduled to be heard concurrent with the hearing on this Sale Motion.

C. Employment of Real Estate Broker, Marketing Efforts and Basis for the Value of the Property

On August 28, 2015, the Trustee filed an application to employ Matt Vanderbeek of Pro Realty Group as her real estate broker ("Broker") ("Employment Application") (docket 39) to assist her with effectively listing and marketing the Property for sale, as well as negotiating a sale price to prospective buyers to provide a benefit to the Estate. The listing agreement called for real estate commission to be paid of six percent of the sale price. The Employment Application was approved pursuant to Court order entered on October 2, 2015 (docket 45). Under the proposed sale herein, the Broker has agreed to a carve-out from the commission of two percent (\$16,800 based on the sale price of \$840,000).

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The Estate does not have the funds to obtain a formal written appraisal for the estimated value of the Property. In her Schedule A the Debtor indicated a value of \$898,672 for the Property. The Broker listed the Property on the MLS in August 2015 in a price range of \$900,000 to \$925,000. It was also agreed that if no buyer was found or interest in the Property was not forthcoming, the Property listing price would be adjusted due to the condition of the Property. Specifically, the Property is in need of repairs over and above what has already been completed by the Trustee's Broker, and any buyer will likely need to spend additional cash for improvements after escrow closes. As there are other similar properties in the area that are in move in condition, the Estate's Property was not generating much interest from potential buyers. As such, in October, the listing price was reduced to \$899,900 and then again to \$849,000 in November 2015.

The Property has been on the market for three months. The Trustee has received an offer from Armando and Priscilla Solario (collectively "Buyer") to purchase the Property for \$840,000, subject to overbids and Court approval. The offer is contingent on (i) the Buyer's successful close of escrow on real property located at 5663 Galasso, Fontana, CA, and (ii) escrow on the sale of the Estate's Property closing on or before January 15, 2016.

After acceptance of the Buyer's offer, the Trustee's Broker received an inquiry from a second interested buyer. The Notice of the Sale Motion and the Bidding Procedures (set forth below) will be provided to all interested buyers.

The Trustee believes that the proposed sale, subject to overbids, will be at fair market value. Given that the sale is subject to overbids, it is anticipated that the Trustee will receive the best and highest value for the Property and therefore the proposed sale price of the Property is fair and reasonable. Moreover, with the secured payoff to lenders and any defaulted real property taxes increasing every month, the Trustee believes the Property must be sold as soon as possible in order to maximize the benefit for the Estate.

D. <u>Expenses Related to Repairs to the Property Incurred by the Trustee's</u>

Broker

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In addition to seeking approval for payment of real estate commission as described below, the Trustee seeks approval to use proceeds of the sale to reimburse my Broker for expenses of \$2,572.18 that he incurred to repair the Property to increase its appeal to potential buyers and so that it could be marketed for sale and a higher price. True and correct copies of the expense receipts that were paid by the Broker are attached as **Exhibit 3** to the Bui Declaration annexed to the Sale Motion. The detail of the necessary expenses is as follows:

<u>Expense</u>	<u>Amount</u>
Landscape/yard clean-up	\$550
Plumbing and repair of water damaged cabinet and drywall	\$1,050
Carpet cleaning	\$222
Window cleaning	\$300
Replacement of lightbulbs	\$50.18
Interior cleaning	\$400
Total	\$2,572.18
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E. Liens and Encumbrances Against the Property and Their Proposed

Treatment Through the Sale

The following chart sets forth the liens and encumbrances against the Property as detailed in the Preliminary Title Report attached as **Exhibit 1** to the Bui Declaration annexed to the Sale Motion and the proposed treatment of the liens and encumbrances through the sale:

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1 2	<u>Creditor</u>	<u>Description</u>	Estimated Amount	<u>Treatment</u> <u>Through the Sale</u>
			<u>Owed</u>	
3 4 5	San Bernardino County Treasurer and Tax Collector	Real property taxes (estimated)	\$2,332	All outstanding real property taxes will be paid through escrow on the sale transaction.
6 7 8 9 10	Nationstar Mortgage LLC	Current beneficiary under a first priority deed of trust recorded June 26, 2003, recording number 2003- 0466862.	\$362,000	This lien will be paid through escrow on the sale of the Property in accordance with any payoff demand by lender. Thus, this lien will be released, discharged and terminated at the close of escrow with the consent of lender and the lien will not attach to the sale proceeds.
12 13 14 15 16 17 18	JPmorgan Chase Bank, N.A.	Current beneficiary under a second priority deed of trust recorded July 5, 2005, recording number 2005- 0477475	\$280,000	This lien will be paid through escrow on the sale of the Property in accordance with any payoff demand by lender. Thus, this lien will be released, discharged and terminated at the close of escrow with the consent of lender and the lien will <u>not</u> attach to the sale proceeds.
19 20 21 22 23 24 25 26	Capital One Bank USA N.A.	Judgment lien listed in the Debtor's Schedule D. Not listed on the Title Report.	\$4,920	This claim will not be paid through escrow as the Judgment was not recorded against Property being sold. There is no Judgment lien in favor of Capital One Bank USA N.A. listed on the Title Report. Therefore, there is no lien impacting the Property related to this claim that may be paid through the sale of the Property.
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F. <u>The Purchase Offer and Summary of the Sale Terms</u>

Through her Broker, the Trustee received an offer from the Buyer to purchase the Property for \$840,000, which is the highest offer received from any potential buyer to date. Attached as **Exhibit 4** to the Bui Declaration annexed to the Sale Motion is a true and correct copy of the Residential Purchase Agreement and Joint Escrow Instructions and related addendum (collectively, the "Agreement").

A summary² of the terms and highlights of the Agreement between the Trustee and the Buyer are discussed below:

Buyer:	Armando Solaro and Priscilla Solario 5663 Galasso Avenue Fontana, CA 92336 The Trustee is advised that Priscilla Solario is an attorney practicing in			
	the Central District of California who has represented debtors in non- related bankruptcy cases the Trustee has administered.			
Purchase Price:	\$840,000, or an amount as increased by overbid.			
	The offer is contingent on (i) the Buyer's successful close of escrow on real property located at 5663 Galasso, Fontana, CA, and (ii) escrow closing on or before January 15, 2016.			
Escrow Holder and Escrow Closing Date:	The escrow holder shall be A & A Escrow Services, Inc., 415 N. Crescent Drive, Suite 320, Beverly Hills, CA 90210.			
	Escrow is scheduled before January 15, 2016.			
Costs of Sale and Payments Through Escrow (including Real Estate Agent Commission)	 Outstanding real property taxes shall be paid in full. The liens of Nationstar Mortgage LLC and JPmorgan Chase Bank, N.A. shall be paid in full. Of the 6% commission, 2% will be allocated to the Trustee's Broker, 2% to the Buyer's real estate broker and a 2% carve-out for the Estate (or \$16,800). Payment of closing costs and other monetary obligations the Agreement requires the Trustee on behalf of the Estate as the seller of the Property to pay at the close of escrow (including but not limited to escrow charges, title charges, documentary transfer taxes). Reimbursement of expenses incurred by the Trustee's Broker in the total amount of \$2,572.18 that he incurred to repair the Property so that it could be marketed for sale. Payment of the net sale proceeds to be paid to the Trustee on behalf of the Estate. 			

The summary and discussion are not meant to be a complete review of every provision of the Agreement.

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	Main Do	ocument	Page	10 of 21	

Approval Bankruptcy Court for the Central District of California and entry of final or approving this Sale Motion. Terms of Sale - Purchase Without Warranties Buyer acknowledges that Buyer is purchasing the Property from the Se "AS IS" without warranties of any kind, expressed or implied, being given the Seller, concerning the condition of the property or the quality of the the thereto, or any other matters relating to the Property. Buyer represents a warrants that Buyer is purchasing the Property as a result of its or investigations and is not buying the Property pursuant to any representat made by any broker, agent, accountant, attorney or employee acing at direction, or on the behalf of the Seller, except as expressly set forth in a Agreement. Buyer acknowledges that Buyer has inspected the Property, upon closing of Escrow governed by this Agreement, Buyer forever waiv for itself, its heirs, successors and assigns, all claims against the Debtor, I attorneys, agents and employees, the Estate, Lynda T. Bui as Trustee a individually, and her attorneys, the law firm of which she is associated Shulman Hodges & Bastian LLP, her agents and employees, arising or who might otherwise arise in the future concerning the Property Terms of Sale — Payment of Liens Out of an abundance of caution, any liens and interests against the Propert that are not paid/resolved through escrow shall attach to the sale procee that may be generated through the sale with the same force, effect, valid and priority as such liens or interests had with respect to the Property prior the sale. Terms of Sale - Good Faith Finding Terms of Sale - Good Faith Finding Terms of Sale - Waiver of Rule 6004(h) The Trustee requests that the Court waive the fourteen-day stay of the orapproving the sale of the Property under Federal Rules of Bankrup Procedure 6004(h) such that the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and sale of the Property can close as soon possible after entry o		
Purchase Without Warranties "AS IS" without warranties of any kind, expressed or implied, being given the Seller, concerning the condition of the property or the quality of the thereto, or any other matters relating to the Property. Buyer represents a warrants that Buyer is purchasing the Property as a result of its or investigations and is not buying the Property pursuant to any representat made by any broker, agent, accountant, attorney or employee acing at a direction, or on the behalf of the Seller, except as expressly set forth in Agreement. Buyer acknowledges that Buyer has inspected the Property, a upon closing of Escrow governed by this Agreement, Buyer forever waiv for itself, its heirs, successors and assigns, all claims against the Debtor, I attorneys, agents and employees, the Estate, Lynda T. Bui as Trustee a individually, and her attorneys, the law firm of which she is associat Shulman Hodges & Bastian LLP, her agents and employees, arising or wh might otherwise arise in the future concerning the Property Terms of Sale — Payment of Liens Out of an abundance of caution, any liens and interests against the Proper that are not paid/resolved through escrow shall attach to the sale procee that may be generated through the sale with the same force, effect, valid and priority as such liens or interests had with respect to the Property priorithe sale. Terms of Sale - Good Faith Finding The proposed sale has been brought in good faith and has been negotiate on an "arms length" basis. The negotiations with the Buyer have resulted an offer to sell the Estate's interest in the Property that will have substant benefit. Accordingly, the sale is in good faith and should be approved. Trustee shall request such a finding pursuant to Bankruptcy Code Sect 363(m) at the hearing on this Sale Motion. Terms of Sale - Waiver of Rule 6004(h) The Trustee requests that the Court waive the fourteen-day stay of the or approving the sale of the Property under Federal Rules of Bankrup Procedure 6004(h) such that the sale		The sale is expressly conditioned on approval of the United States Bankruptcy Court for the Central District of California and entry of final order approving this Sale Motion.
that are not paid/resolved through escrow shall attach to the sale proceed that may be generated through the sale with the same force, effect, valid and priority as such liens or interests had with respect to the Property priority the sale. Terms of Sale - Good Faith Finding The proposed sale has been brought in good faith and has been negotiation on an "arms length" basis. The negotiations with the Buyer have resulted an offer to sell the Estate's interest in the Property that will have substant benefit. Accordingly, the sale is in good faith and should be approved. Trustee shall request such a finding pursuant to Bankruptcy Code Sect 363(m) at the hearing on this Sale Motion. Terms of Sale - Waiver of Rule 6004(h) The Trustee requests that the Court waive the fourteen-day stay of the order approving the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and in the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and in the sale with the sale with the sale procedure sale procedure.	Purchase Without	Buyer acknowledges that Buyer is purchasing the Property from the Seller "AS IS" without warranties of any kind, expressed or implied, being given by the Seller, concerning the condition of the property or the quality of the title thereto, or any other matters relating to the Property. Buyer represents and warrants that Buyer is purchasing the Property as a result of its own investigations and is not buying the Property pursuant to any representation made by any broker, agent, accountant, attorney or employee acing at the direction, or on the behalf of the Seller, except as expressly set forth in the Agreement. Buyer acknowledges that Buyer has inspected the Property, and upon closing of Escrow governed by this Agreement, Buyer forever waives, for itself, its heirs, successors and assigns, all claims against the Debtor, her attorneys, agents and employees, the Estate, Lynda T. Bui as Trustee and individually, and her attorneys, the law firm of which she is associated, Shulman Hodges & Bastian LLP, her agents and employees, arising or which might otherwise arise in the future concerning the Property
Faith Finding on an "arms length" basis. The negotiations with the Buyer have resulted an offer to sell the Estate's interest in the Property that will have substant benefit. Accordingly, the sale is in good faith and should be approved. The Trustee shall request such a finding pursuant to Bankruptcy Code Sect 363(m) at the hearing on this Sale Motion. Terms of Sale - Waiver of Rule 6004(h) The Trustee requests that the Court waive the fourteen-day stay of the order approving the sale of the Property under Federal Rules of Bankrup Procedure 6004(h) such that the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and the sale		Out of an abundance of caution, any liens and interests against the Property that are not paid/resolved through escrow shall attach to the sale proceeds that may be generated through the sale with the same force, effect, validity, and priority as such liens or interests had with respect to the Property prior to the sale.
of Rule 6004(h) approving the sale of the Property under Federal Rules of Bankrup Procedure 6004(h) such that the sale of the Property can close as soon possible after entry of the Court order approving the Sale Motion and		The proposed sale has been brought in good faith and has been negotiated on an "arms length" basis. The negotiations with the Buyer have resulted in an offer to sell the Estate's interest in the Property that will have substantial benefit. Accordingly, the sale is in good faith and should be approved. The Trustee shall request such a finding pursuant to Bankruptcy Code Section 363(m) at the hearing on this Sale Motion.
Agreement.		The Trustee requests that the Court waive the fourteen-day stay of the order approving the sale of the Property under Federal Rules of Bankruptcy Procedure 6004(h) such that the sale of the Property can close as soon as possible after entry of the Court order approving the Sale Motion and the Agreement.

G. <u>Notice of Bidding Procedures</u>

The Trustee has determined that it would benefit the Estate to permit all interested parties to receive information and bid for the Property instead of selling the Property to the Buyer on an exclusive basis. Accordingly, in order to obtain the highest and best offer for the benefit of the creditors of this Estate, the Trustee also seeks Court approval of the following bidding procedures ("Bidding Procedures"):

- 1. Potential overbidders must bid an initial amount of at least \$5,000 over the Purchase Price, or \$845,000. Minimum bid increments thereafter shall be \$2,000. The Trustee shall have sole discretion in determining which overbid is the best for the Estate and will seek approval from the Court of the same.
- 2. Overbids must be in writing and be received by the Trustee. Lynda T. Bui, on or before **4:00 p.m.** (California time) on the date which is three days prior to the hearing on the Sale Motion.

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- Overbids must be accompanied by certified funds in an amount equal to three percent (3%) of the overbid purchase price.
- The overbidder must also provide evidence of having sufficient specifically 4. committed funds to complete the transaction or a lending commitment for the bid amount and such other documentation relevant to the bidder's ability to qualify as the purchaser of Property and ability to close the sale and immediately and unconditionally pay the winning bid purchase price at closing.
- The overbidder must seek to acquire the Property on terms and conditions not less favorable to the Estate than the terms and conditions to which the Buyer has agreed to purchase the Property as set forth in the Agreement attached as Exhibit 4 to the Bui Declaration annexed to the Sale Motion including closing on the sale of the Property in the same time parameters as the Buyer.
- All competing bids must acknowledge that the Property is being sold on an "AS IS" basis without warranties of any kind, expressed or implied, being given by the Seller, concerning the condition of the Property or the quality of the title thereto, or any other matters relating to the Property. The competing bid buyer must represent and warrant that he/she is purchasing the Property as a result of their own investigations and are not buying the Property pursuant to any representation made by any broker, agent, accountant, attorney or employee acting at the direction, or on the behalf of the The competing bidder must acknowledge that he/she has inspected the Property, and upon closing of Escrow governed by the Agreement, the Buyer forever waives, for himself/herself, their heirs, successors and assigns, all claims against the Debtor, their attorneys, agents and employees, the Debtor's Estate, Lynda T. Bui as Trustee and individually, and her attorneys, the law firm for which she is associated, Shulman Hodges & Bastian LLP, her agents and employees, arising or which might otherwise arise in the future concerning the Property.
- If overbids are received, the final bidding round for the Property shall be held at the hearing on the Sale Motion in order to allow all potential bidders the opportunity to overbid and purchase the Property. At the final bidding round, the Trustee or his counsel will, in the exercise of their business judgment and subject to Court approval, accept the bidder who has made the highest and best offer to purchase the Property, consistent with the Bidding Procedures ("Successful Bidder").
- At the hearing on the Sale Motion, the Trustee will seek entry of an order, inter alia, authorizing and approving the sale of the Property to the Successful Bidder. The hearing on the Sale Motion may be adjourned or rescheduled without notice other than by an announcement of the adjourned date at the hearing on the Sale Motion.
- In the event the Successful Bidder fails to close on the sale of the Property within the time parameters approved by the Court, the Trustee shall retain the Successful Bidder's Deposit and will be released from her obligation to sell the Property to the Successful Bidder and the Trustee may then sell the Property to the first back-up bidder approved by the Court at the hearing on the Sale Motion ("First Back-Up Bidder").
- In the event First Back-Up Bidder fails to close on the sale of the Property within the time parameters approved by the Court, the Trustee shall retain the First Back-Up Bidder's Deposit and will be released from her obligation to sell the Property to the First Back-Up Bidder and the Trustee may then sell the Property to the second back-up bidder approved by the Court at the hearing on the Sale Motion ("Second Back-Up Bidder").

LYNDA T. BUI, CHAPTER 7 TRUSTEE 3550 Vine Street Suite 210 Riverside CA 92507

H. <u>Discussion Regarding Overbids</u>

The Trustee is proposing the sale of the Property to be subject to the Bidding Procedures. The Bidding Procedures will be provided to all creditors and any potential bidders or parties who have shown an interest in the Property.

In addition, a Notice of Sale of Estate Property will be filed with the Court for posting on the Court's website under the link "Current Notices of Sales", thereby giving notice to additional potential interested parties.

Based on the foregoing, the Trustee believes that under the circumstances of this case, the Property will have been appropriately marketed for overbidding.

I. Costs of Sale

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Pursuant to the Employment Application approved by Court order (docket number 38), the Broker is entitled to a commission on the sale in the amount not to exceed 6% of the purchase price. Notwithstanding and to ensure that the Estate receive sufficient funds to make a meaningful distribution, the Broker has agreed to carve out 2% to the Estate or \$16,800 after having to reduce the sale price.

Escrow fees shall be split between Buyer and Estate as the seller in the manner customary in San Bernardino County, California where the Property is located.

In addition, the Trustee seeks approval to use the sale proceeds to reimburse the Trustee's Broker for expenses of \$2,572.18 that he incurred to repair the Property to increase its appeal to potential buyers and so that it could be marketed for sale at a higher price.

J. Tax Consequences

There is no tax consequences as the Property is the Debtor's primary residence and she has resided there two of the last five year.

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LYNDA T. BUI, CHAPTER 7 TRUSTEE 3550 Vine Street Suite 210 Riverside CA 92507 III. <u>ARGUMENT</u>³

A. There is a Good Business Reason for the Sale and the Sale is in the Best Interest of the Estate.

The Trustee, after notice and hearing, may sell property of the estate. 11 U.S.C. § 363(b). Courts ordinarily will approve a proposed sale if there is a good business reason for the sale and the sale is in the bests interests of the estate. *In re Wilde Horse Enterprises, Inc.*, 136 B.R. 830, 841 (Bankr. C.D. Cal. 1991); *In re Lionel Corp.*, 722 F.2d 1063, 1069 (2d Cir. 1983).

The facts regarding the Trustee's proposed sale of Property support the Trustee's business decision that the proposed sale is in the best interests of the Estate and its creditors. Through the sale, the Trustee expects to generate net proceeds of approximately \$59,087 or more if the purchase price is increased by successful overbid, as follows (amounts are estimated):

Sale Price (or amount as increased by overbid)	\$840,000
Less costs of sale (total of 8% including real estate commission)(there will be a carve-out from the commission to the be paid to the Estate of \$16,800	(\$67,200)
Less estimated real property taxes	(\$3,513)
Less estimated amounts due Nationstar Mortgage LLC (est.)	(\$362,000)
Less estimated amounts due JPmorgan Chase Bank, N.A. (est.)	(\$280,000)
Less Debtor's Homestead Exemption⁴	(\$85,000)
Less potential claim by Capital One (but the Trustee is challenging)	(\$4,920)
Less expenses related to the repairs to the Property (est.)	(\$2,572)
Net Proceeds	\$34,795

Although Local Bankruptcy Rule 6004-1(c)(2)(C) does not require that a memorandum of points and authorities be filed in support of the Sale Motion, the Trustee is nevertheless submitting one.

The Trustee reserves the right to increase this amount if there is an overbid at the sale hearing. However, there will not be an increase in the Debtor's homestead exemption if the net to the Estate will decrease.

Add in Carve-out from commission	\$16,800
Add in anticipated successful claim against Capital One	\$4,920
Estimated Net to the Estate	\$56,515

The estimated net proceeds will benefit the Estate by providing funds for distribution to creditors. The last day to file claims in this case is November 30, 2015 (deadline for government claims is December 23, 2015). The Court's Claims Register indicates there have been priority claims filed of approximately \$464.54 and general unsecured claims of approximately \$22,551.20. This amount may increase once the claims bar date passes. Thus, if the sale of the Property is approved, unsecured creditors are expected to receive a distribution. If the Sale Motion is not approved, then there will be a substantial loss to the Estate. In such event, the Estate will not receive the benefits from the sale of the Property.

Furthermore, the Trustee believes that the proposed sale, subject to overbids, will be at fair market value because it is the best offer the Estate has received thus far for the Property. Given that the sale is subject to overbids, it is anticipated that the Trustee will receive the best and highest value for the Property and therefore the proposed sale price of the Property is fair and reasonable.

Therefore, the Trustee respectfully submits that, if this Court applies the good business reason standard suggested by the Second Circuit in *Lionel*, the sale should be approved.

B. The Sale is Made in Good Faith

A purchaser of property is protected from the effects of reversal on appeal of the authorization to sell or lease as long as the Court finds the purchaser acted in good faith and the appellant fails to obtain a stay of the sale. <u>See</u>, Bankruptcy Code Section 363(m).

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Here, the proposed Buyer was procured solely as a result of traditional marketing efforts. The Trustee, through her Broker, further submits that negotiations with the Buyer were made in an arms-length fashion. The Trustee is advised that Priscilla Solario is an attorney practicing in the Central District of California who has represented debtors in non-related bankruptcy cases the Trustee has administered. The Trustee has no relationship with the Buyer other than as buyer/seller and there was no self-dealing associated with this sale. Accordingly, the Trustee requests that the Court make a finding that Buyer is a good-faith purchaser of the Property, within the meaning of Section 363(m).

C. The Court as the Authority to Approve the Bidding Procedures

Implementation of the Bidding Procedures is an action outside of the ordinary course of the business. Bankruptcy Code Section 363(b)(1) provides that a trustee "after notice and hearing, may use, sell or lease, other than in the ordinary course of business, property of the estate." 11 U.S.C. § 363(b)(1). Furthermore, under Bankruptcy Code Section 105(a), "[t]he court may issue any order, process, or judgment that is necessary or appropriate to carry out the provisions of this title." 11 U.S.C. § 105(a). Thus, pursuant to Bankruptcy Code sections 363(b)(1) and 105(a), this Court may approve the Bidding Procedures, which assist the Trustee to obtain the best possible price on the best possible terms for the Property.

D. <u>The Court has the Authority to Waive the Fourteen-Day Stay of Sale</u>

Federal Rule of Bankruptcy Procedure 6004(h) provides that "[a]n order authorizing the use, sale or lease of property other than cash collateral is stayed until the expiration of 14 days after entry of the order, unless the Court orders otherwise." Fed. Rule Bankr. P. 6004(h). The Trustee desires to close the sale of the Property as soon as practicable after entry of an order approving the sale. Accordingly, the Trustee requests that the Court, in the discretion provided it under Federal Rule of Bankruptcy Procedure 6004(h), waive the fourteen-day stay requirement.

IV. CONCLUSION

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WHEREFORE, based upon the Sale Motion, the Trustee respectfully submits that good cause exists for granting the Sale Motion and requests that the Court enter an

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order as follows:

Property.

1. Approving the Bidding Procedures set forth above for the sale of the

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2. Authorizing the Trustee to sell the Property on an as-is, where-is basis, without any warranties or representations, to the Buyer (or Successful Bidder) for \$840,000, or an amount as increased by successful overbid, pursuant to the terms and

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conditions as set forth in the Agreement attached as **Exhibit 4** to the Bui Declaration

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annexed to the Sale Motion.

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through the sale to attach to the net sale proceeds in the same validity and priority as

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prior to the closing of the sale.

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4. Authorizing the payment of liens, costs of sale and other expenses directly

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a. Payment of all outstanding real property taxes in full.

from the sale proceeds at the close of escrow, including but not limited to:

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b. Payment in full of the liens of Nationstar Mortgage LLC and JPmorgan Chase Bank, N.A.

Authorizing the sale of the Property with liens not resolved or satisfied

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c. Payment of broker's commission as follows: the Trustee's Broker, Matt

amount of \$16,800.

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Vanderbeek of Pro Realty Group in the amount of \$16,800, the Buyer's

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real estate broker, Kristy Piazza of ReMax Masters in the amount of

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\$16,800 and the Trustee on behalf of the Estate for the carve-out in the

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d. Payment of closing costs and other monetary obligations the

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Agreement requires the Trustee on behalf of the Estate as the seller of

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the Property to pay at the close of escrow (including but not limited to

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escrow charges, title charges, documentary transfer taxes).

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1	e. Reimbursement of expenses incurred by the Trustee's Broker in the
2	total amount of \$2,572.18 that he incurred to repair the Property so
3	that it could be marketed for sale.
4	f. Payment of the net sale proceeds to be paid to the Trustee on behalf
5	of the Estate.
6	5. Authorizing the Trustee to sign any and all documents convenient and
7	necessary in pursuit of the sale of the Property pursuant to the terms of the Agreement
8	governing the sale, including but not limited to any and all conveyances contemplated
9	by the sale.
10	6. A determination by the Court that the Buyer is in good faith pursuant to
11	Bankruptcy Code Section 363(m).
12	7. Waiving the fourteen day stay of the order approving the sale of the
13	Property under Federal Rules of Bankruptcy Procedure 6004(h) such that the sale of
14	the Property can close as soon as possible after entry of the Court order approving the
15	Sale Motion.
16	8. For such other and further relief as the Court deems just and proper under
17	the circumstances of this case.
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PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is: 100 Spectrum Center Drive, Suite 600, Irvine, California 92618

A true and correct copy of the foregoing document entitled (specify): NOTICE OF SALE OF ESTATE PROPERTY will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:

- 1. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF): Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On (date) November 24, 2015I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to receive NEF transmission at the email addresses stated below:
 - Lynda T. Bui (TR) Chapter 7 Trustee

trustee.bui@shbllp.com, C115@ecfcbis.com Theresa Hana on behalf of Debtor Ran Tea

- t.hanalaw@yahoo.com

United States Trustee (RS)
ustpregion16.rs.ecf@usdoj.gov
Darlene C Vigil on behalf of Interested Party Courtesy NEF
cdcaecf@bdfgroup.com

Printed Name

- Gilbert B Weisman, II on behalf of Creditor Kohl's
- notices@becket-lee.com
- Gilbert B Weisman, II on behalf of Creditor Toyota Motor Credit Corporation notices@becket-lee.com
- Gilbert B Weisman, II on behalf of Creditor eCAST Settlement Corporation
- n

 notices@becke Kristin A Zilberst The Federal Dep Successors 	ein on behalf of Cred	itor JPmorgan Chase Bank, N.A., Successor In Interest By Purchase From oration As Receiver For Washington Mutual Bank, Its Assignees And/Or
bknotice@mcca	arthyholthus.com, k	kzilberstein@mccarthyholthus.com. kzilberstein@ecf.inforuptcy.com
		☐ Service information continued on attached page
oankruptcy case or adve States mail, first class, po	, 2015 , I served the for rsary proceeding by postage prepaid, and a	ollowing persons and/or entities at the last known addresses in this placing a true and correct copy thereof in a sealed envelope in the United addressed as follows. Listing the judge here constitutes a declaration that than 24 hours after the document is filed.
		⊠ Service information continued on attached page
or each person or entity served the following person writing to such service n	<u>y served)</u> : Pursuant sons and/or entities t nethod), by facsimile	VERNIGHT MAIL, FACSIMILE TRANSMISSION OR EMAIL (state method to F.R.Civ.P. 5 and/or controlling LBR, on (date) November 24, 2015, I by personal delivery, overnight mail service, or (for those who consented in transmission and/or email as follows. Listing the judge here constitutes a rnight mail to, the judge will be completed no later than 24 hours after the
<u>Judge's Copy - Via Mes</u> Honorable Scott Yun, U	ssenger J.S. Bankruptcy Cou	urt, 3420 Twelfth St, Bin Outside Courtroom 302, Riverside, CA 92501
		☐ Service information continued on attached page
declare under penalty o	of perjury under the la	ws of the United States that the foregoing is true and correct.
November 24, 2015	Lorre Clapp	/s/ Lorre Clapp

Signature

in

Date

U.S. MAIL SERVICE LIST

Buyer

Armando and Priscilla Solario 5663 Galasso Avenue Fontana, CA 92336

Buyer's Broker

Kristy Piazza ReMax Masters 475 E Badilo St Covina, CA 91723-2214

Trustee's Broker

Matt Vanderbeek Pro Realty Group 54 Endless Vista Aliso Viejo, CA 92656

Potential Interested Buyer

Nicholasu Ondatje, Agent Mainstreet Realtors 8577 Haven Ave, Suite 110 Rancho Cucamonga, CA 91730

CONTINUED ON FOLLOWING PAGE

U.S. MAIL SERVICE LIST CONTINUED.

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RANCHO CUCAMONGA, CA 91739-1689

INTERESTED PARTY

UNITED STATES TRUSTEE (RS) 3801 UNIVERSITY AVENUE, SUITE 720

RIVERSIDE, CA 92501-3255

RFSN - ATTORNEYS FOR JP MORGAN

CHASE BANK NA

MCCARTHY & HOLTHUS LLC 1770 FOURTH AVENUE SAN DIEGO, CA 92101

RFSN

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MASON, OH 45040-8053

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DSNB MACYS 9111 DUKE BLVD MASON, OH 45040-8999 ATTORNEYS FOR CAPITAL ONE BANK (USA) NA

HUNT & HENRIQUES ATTORNEYS AT LAW 151 BERNAL ROAD, SUITE 8

SAN JOSE, CA 95119-1306

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